

Company Name	Website	Contact Name	Size of business	Company Profile	objectives for participating in this mission
Dotsquares Ltd	www.dotsquares.com	Mr Bankim Chandra	SME (less than 250 employees)	Dotsquares are leading implementers of Web App Solutions & Application Development Services. Dotsquares use technology to make your vision a reality on web and mobile. With 13 years experience working with big and small organisations we are successful through our Agile methodology, trust and superior communication skills. Our 600+ resources are scalable and flexible to meet client needs NOW. We don't use salespeople, rather we rely on our reputation for timeliness and quality to drive the business. Dotsquares are based in Albourne (near Brighton & Hove) , United Kingdom, Australia & Bethesda, Maryland, U.S.A with three development centres in Jaipur, India. Dotsquares have a worldwide reputation for delivering innovative websites and mobile applications on time and on budget.	To understand further the opportunities that are available to export our services and build relationships with other companies in the area that can be of mutual benefit.
pocket app ltd	www.pocketapp.co.uk	Andrew Hull	SME (less than 250 employees)	Pocket App is one of the UK's leading mobile application development companies. We work with a range of large and small clients to deliver world class mobile experiences and services. We have teams of Business Analysts, User Experience experts, front end developers, API integrators and back end developers. Projects undertaken include Coca Cola, Adidas, Epson, Panasonic, Microsoft, and Oracle.	Meet new clients and potential partners. research into the state of the french digital and mobile tech market
Sycous Limited	www.sycous.com	Matthew Hall	SME (less than 250 employees)	size operator to cost effectively invoice consumers for their consumption whilst empowering consumers to take control of their energy costs with easy-to-understand consumption data and online portals. We are currently part of the DECC Heat Network Innovation competition where we are looking at smart tariffs to improve heat network efficiency and thermal load balancing.	We are currently looking towards expansion having being established in 2014 and recently secured 2nd round investment. We are now conducting market research to decide the best markets to initially target potentially within Europe
Smartpipe Solutions Limited	www.smartpipesolutions.com	Tanya Field	Start-Up	Smartpipe provides a platform solution that: <ul style="list-style-type: none"> <li>• Makes it easy for Telcos to take commercial decisions about how, and with whom they monetise customer data</li> <li>• Provides the advertising ecosystem with consistent access to deterministic Telco customer data</li> <li>• Ensures privacy and regulatory compliance for all parties</li> </ul>	To meet new clients and to tell them about how Smartpipe uses Big Data
Withers & Rogers LLP	www.withersrogers.com	Denis Keseris	SME (less than 250 employees)	Withers & Rogers is one of Europe's largest dedicated intellectual property law firms, with offices in Bristol, Leamington, London, Munich and Sheffield. Established more than 130 years ago, we remain as passionate as ever about making intellectual property work to our clients' best advantage. Today, our clients include many renowned, innovative organisations from across Europe, North America and Asia.	To meet new clients and to undertake market research
Clues Communications Ltd	www.clues.co.uk	Bevan Clues	SME (less than 250 employees)	Our primary business is converting data into evidence particularly from mobilephones, computers, audio and video.	market research and meet new clients
Deep Identity Limited	<a href="http://www.deepidentity.com">www.deepidentity.com</a>	Corporal Koustoub Kukiame	SME (less than 250 employees)	Deep Identity is an innovation leader in providing comprehensive and unique solution to address today's requirements of an enterprise for <ul style="list-style-type: none"> <li>• Identity governance and administration (IGA)</li> <li>• Compliance management</li> <li>• Data governance</li> </ul> Deep Identity offers a layered approach that enables better visibility and control providing enterprises with the relevant reporting and analytics to improve IT security, maintain compliance and minimize risk. Identity Audit & Compliance Manager (Deep IACM) and Identity Manager (Deep IM), industry's most comprehensive solution to address access review, compliance management, role management, provisioning, password management, audit and reporting.	Our objectives are to gain insight of the digital ecosystem in Lyon and Grenoble and identify sales and deployment partners for our Identity governance and administration solutions
IAM Cloud	www.iamcloud.com	Matt Brunton	SME (less than 250 employees)	The IAM Cloud platform provides innovative IT services to a wide range of organisations, businesses and education providers. IAM Cloud provides intelligent identity and access management (IAM), Enterprise Single Sign On (SSO), automated user provisioning and licensing for Microsoft services including Office 365, Multi-Factor Authentication, Active Directory migration, enterprise communications, compliance management, access control, Password Resets, and enterprise storage. The rapid success of our platform recently led Microsoft to name IAM Cloud as their worldwide Partner of the Year for Education 2015.	To meet potential clients and partner organisations

RK Trans2cloud	<a href="http://www.rktrans2cloud.com">www.rktrans2cloud.com</a>	Shraddha H Shetty	Start-Up	RK Trans2cloud is a company focused on cloud computing, providing consulting, IT services, testing, trainings and solutions on several of the leading cloud platforms such as those provided by Microsoft, Amazon, Google, Salesforce.com, etc. Also now providing expertise in Big Data Analytics and IOT	To meet new clients and build Networking.
Cadcorp	<a href="http://www.cadcorp.com">www.cadcorp.com</a>	David Rimmington	SME (less than 250 employees)	Cadcorp is a British software development company focused on geographic information systems (GIS) and web mapping software. We offer a complete suite of products - the Cadcorp Spatial Information System® - Cadcorp SIS® - addressing all phases of spatial information management. Cadcorp SIS is available worldwide through a network of Cadcorp partners and through a direct sales team in the UK and Ireland.	market research find new partners to sell our products
Scottish Development International	<a href="http://www.sdi.co.uk">www.sdi.co.uk</a>	Mélin	Large (greater than 250 employees)	Our 4 main aims are to: - Encourage partnerships between Scottish and French companies and organisation to open new channels to markets, technologies and products - Increase trade growth of Scotland's portfolio for first class exported goods & services to new markets - Attract direct investment, concentrating on R&D projects with high knowledge content - Assist to strike licensing deals between Scottish, French companies and universities	Mine key aims and objectives would be to understand better the French proposition to see which kind of partnerships would be possible between the France and Scotland.
DataIQ	<a href="http://www.dataiq.co.uk">www.dataiq.co.uk</a>	David Reed	SME (less than 250 employees)	DataIQ is the centre for excellence in data knowledge, providing research, content, events, consultancy and services which set the standards for the industry. From the DataIQ Big Data 100 and DataIQ Talent Awards through to the Watermarking and RADAR services, the company is at the heart of serving businesses who rely on data and analytics to drive value.	Moderator as requested by Isabelle Hurley Editorial research and output
UKTI HQ London	Head of Strategy- HQ London	Richard Lewis	Large (greater than 250 employees)	With professional advisers both within the UK and across more than 100 international markets, UK Trade & Investment is the Government Department that helps UK-based companies succeed in the global economy and assists overseas companies to bring their high-quality investment to the UK.	Our objectives are to assist UK exporters to position themselves into overseas market and work closely with Posts to contribute to the UK governmental economic growth
UKTI HQ London	Head of Trade- HQ London	Andrew Cockburn	Large (greater than 250 employees)	With professional advisers both within the UK and across more than 100 international markets, UK Trade & Investment is the Government Department that helps UK-based companies succeed in the global economy and assists overseas companies to bring their high-quality investment to the UK.	Our objectives are to assist UK exporters to position themselves into overseas market and work closely with Posts to contribute to the UK governmental economic growth
UKTI LYON IH	Head of New Technologies	Isabelle Hurley	Large (greater than 250 employees)	With professional advisers both within the UK and across more than 100 international markets, UK Trade & Investment is the Government Department that helps UK-based companies succeed in the global economy and assists overseas companies to bring their high-quality investment to the UK. Leading UK Trade & Investment New Technologies in France and developing strategic business relationships with the UK, France and their regional Tech Cities, Corporate and Public organisations and Clusters. Key areas of strategic business development include Big Data, IoT, Smart Cities and Cyber Security. Our role is to convey a trusted business environment to create business opportunities within the Digital Market in France and the UK. Events, webinars, bespoke business meetings are organised to create synergies between experts and assist UK exporters to generate business in France and French organisations to invest in the UK.	Our objectives are to assist UK exporters to position themselves into the French market and work closely with our France partners for bilateral international cooperation
UKTI LYON	Trade advisor Life Sciences	Anne-marie Coffy	Large (greater than 250 employees)	With professional advisers both within the UK and across more than 100 international markets, UK Trade & Investment is the Government Department that helps UK-based companies succeed in the global economy and assists overseas companies to bring their high-quality investment to the UK.	Our objectives are to assist UK exporters to position themselves into the French market and work closely with our France partners for bilateral international cooperation
UKTI LYON	Trade Advisor- Smart Grid	Emilie Delestrade	Large (greater than 250 employees)	With professional advisers both within the UK and across more than 100 international markets, UK Trade & Investment is the Government Department that helps UK-based companies succeed in the global economy and assists overseas companies to bring their high-quality investment to the UK.	Our objectives are to assist UK exporters to position themselves into the French market and work closely with our France partners for bilateral international cooperation